

Lansing Essential Oils Newsletter

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We do not treat or diagnose. This newsletter is intended for informative purpose ONLY. If you have an illness or personal issue it is always best to consult your physician.

Warm weather means more farmers and motorcyclist will be out on our roads. Please remember to use caution, keep your eyes and minds on the task of driving, and share the road.



What was previously known as a PV promo is now a monthly gift with a qualifying purchase. It allows you to earn rewards just for shopping your favorite essential oils and oil-infused products. Purchase YL products with a point value (PV) These-products help you qualify for this month's gifts. The more you shop, the more you earn.

Spring has sprung and with it comes sunshine, warmer weather, and the start of spring cleaning. Cultivate a fresh, new routine with this month's rewards. Diffuse Citrus Fresh as you brighten your windows with Thieves-infused cleaning mixture, tackle sticky kitchen messes with Jade Lemon or Grapefruit and use Peppermint and

Bergamot to freshen up your laundry room. Once you've completed your checklist, diffuse Tangerine as you relax with the sweet, spring-is-here scent. Qualify today to claim these oils, plus free shipping.

100 PV – FREE SHIPPING – Spring ahead with savings. Reach the 100 PV tier and we'll ship your order for free. Treat yourself. Stock up on your springtime favorites and let us cover the cost of your deliveries.

190 PV – Retail Value \$74.67 – Tangerine Essential Oil 15 mL, Bonus Essential Rewards: Citrus Fresh Blend Essential Oil 15mL, Peppermint Essential Oil 15mL, Free Shipping. Pep up the kitchen. Put 1 drop of Peppermint on a damp cloth and wipe down counters so your kitchen smells as welcoming as a clear blue sky after a spring storm. Cheer up as you clean up. Tired of fighting the mess in your laundry room? Diffuse Peppermint for a peppy, pick-me-up scent that's just what you need to finish.

Outwit unwanted odors. Add a few drops of Citrus Fresh to cotton balls and tuck them into sock drawers, the bottoms of trash cans, and shoe closets for a spring-approved aroma. Defeat the dish pile. Add 4 drops of Citrus Fresh to Thieves Dish Soap for an extra burst of scent, plus the added bonus of a citrus oil that can help cut grease from dirty dishes.

Fake it til you make it. Don't have time to clean? Keep a few drops of Tangerine in a 6oz spray bottle filled with water at the ready. Its bright scent will help any room feel spruced up in a flash. Let in the light. Diffuse Tangerine while you dust blinds, wash windows, and wipe down sills to get ready for days of fresh air and gentle breezes.

250 PV – Retail Value \$113.48 – Grapefruit Essential Oil 15mL, Jade Lemon Essential Oil 5 mL, Tangerine Essential Oil 15 mL, Bonus Essential Rewards: Citrus Fresh Blend Essential Oil 15mL, Peppermint Essential Oil 15mL, Free Shipping. Add cheer to your chores. Combine 10 drops of Grapefruit with 6 oz of water, 2 oz of witch hazel, and 9 drops of Lemon in a glass spray bottle for a linen spray that gives a playful kick of scent to bath towels and rugs. Feel like royalty by combining Grapefruit with a salt body scrub for a home spa experience that will have you feeling as fresh as a daisy just in time for spring.

Dish it out, combine 3 drops of Jade Lemon with half a cupful of Thieves Household Cleaner and 1 cup of white vinegar in the bottom of your dishwasher and run a cycle without soap or dishes whenever your machine smells musty. Soak up the sunshine and diffuse Jade Lemon for an uplifting aroma as you take a break from your hard work to appreciate the beautiful spring weather.

300 PV – Retail Value \$179.27 – Thieves Essential Oil 15mL, Grapefruit Essential Oil 15mL, Jade Lemon Essential Oil 5 mL, Tangerine Essential Oil 15 mL, Bonus Essential Rewards: Citrus Fresh Blend Essential Oil 15mL, Peppermint Essential Oil 15mL, Free Shipping. Shine up the stove by adding a few drops of Thieves to a cupful of water and inhale the warm, spicy scent as you wipe away stovetop messes without worrying about what's in your cleaning solution. Clear the air by using Thieves to create a spicy-scented DIY cleaning fizzy that will make cleaning toilets more pleasant. *Recipe below*

Business Changes Going into Effect Now-June 1st

Spring is traditionally a time for change, a transition into something better. Young Living is using this spring to introduce some new changes. Some changes have gone into effect immediately, while others will become effective May 1st and June 1st. Here are a few of the main changes explained.

The ER Bonus of \$15 is going away. The ER Bonus was developed to help increase new member participation in the Essential Rewards program. After reviewing two years of bonus data, we found that it didn't provide the kind of boost for our business builders that we expected, which was also reflected in the low monthly payout to members. We'll be reinvesting these resources back into developing even better tools and experiences for our members

Commission Maintenance Fee is changing to a business support fee. This is based off your monthly commission earning.

Monthly Commission	\$10-\$49	\$50-\$99	\$100-\$499	\$500-\$999	\$1,000+
Business Support Fee	\$1	\$2	\$5	\$8	\$10

The Fast Start Bonus is changing. Qualified U.S. brand partners will earn the 25 percent Fast Start Bonus on all personally enrolled U.S. customers. The Fast Start Bonus will not be paid when a U.S. brand partner enrolls another U.S. brand partner. If enrolling a U.S. brand partner, you will be paid full unilevel commissions on the newly enrolled U.S. brand partner's volume instead of the Fast Start Bonus.

If a U.S. customer becomes a brand partner during their first commission period (enrollment period), the Fast Start Bonus will not be paid and the full unilevel commissions will be paid out instead. If a U.S. customer becomes a brand partner within the second or third month of initial enrollment, the Fast Start Bonus will continue to pay out until the end of the three-month qualifying period.

Qualified U.S. brand partners will earn the 25percent Fast Start Bonus on all personally enrolled international members, U.S. customers and brand partners. Brand partners will earn the 10 percent bonus if a personally enrolled brand partner or customer enrolls a customer

Brand Partner Return Policy. As of May 1st this policy will provide a 100 percent refund and prepaid shipping on brand partner returns of unopened products purchased by brand partners in the last 12 months. The policy will also provide a full-price product credit on opened products purchased by brand partners within the last 90 days.

Customer Volume (CV) effective June 1st. US brand partners of ranks Associate, Star, Senior Star, and Executive will have a 100 CV requirement for rank and commission qualification. Customer volume can come from frontline (sponsored) customers or from a brand partner's personal purchases (PV) in any combination that equals at least 100.

With the introduction of customer volume, we have redefined how qualifying legs are determined. For any leg to qualify, the top of that leg must be a brand partner that meets the CV or PV requirement applicable to their rank.

The definitions for qualifying brand partner, qualifying leg, and leg OGV are:

Qualifying brand partner: A brand partner who meets the applicable CV or PV qualifications required to earn commissions at his or her rank during the commission period.

Qualifying leg: To be a qualifying leg, the top of the leg must be a qualifying brand partner during the applicable commission period. If a brand partner at the top of a leg is not a qualifying brand partner

during the applicable commission period, the qualifying legs under him or her will function as the top of a leg. To determine leg qualification, the OGV of each potential leg is taken into account from greatest OGV to least OGV.

Leg OGV: The collective PV of all YL individuals in a qualifying leg

Starter Kit Bonus is going away. This bonus is being removed to maintain focus on getting products into more homes and not just member enrollment. The starter kits will continue to evolve into more targeted, curated collections providing a customized entry point for those who want it. This change will take effect on June 1st.

Member reclassification starts May 1st. In the U.S., a member will be reclassified as a customer if they have not done any of the following in the last 12 months prior to May 1, 2021:

- Enrolled someone with Young Living
- Earned a commission from Young Living
- Achieved the rank of Star or higher
- Purchased a Business Essentials Kit or business tool from Young Living

If they have met one or more of these requirements, they will remain classified as a brand partner.

This is to support future growth—and align with an ever-changing regulatory environment—Young Living is classifying those who purchase YL products as either a customer or brand partner. The member reclassification will also help us communicate and market to each group in a way that better serves their different needs.

Thieves Cleaning Fizzies

Certain chores around the house are less than desirable. For you, maybe it's taking out the garbage or cleaning out the fridge, but we can all agree that cleaning the toilet isn't something to look forward to. That's why we've created the perfect solution that will leave your bathroom smelling fresh and clean like Lemon essential oil or Thieves or Citrus Fresh essential oil blends. This recipe for cleaning fizzies isn't limited to bathroom cleanup you can also use it to clean out small-necked bottles or use it as a dish soak for a sink full of dirty pots and pans.

Ingredients:

1 Cup baking soda

½ Cup citric acid

½ Cup cornstarch

3 teaspoons water

1 teaspoon Thieve Household Cleaner

40 drops Lemon Essential Oil or Thieves or Citrus Fresh essential oils

3 teaspoons V6 Vegetable Oil Complex

Ice cube tray or candy molds

1. In a large bowl, combine all dry ingredients and mix evenly.
2. In a separate bowl, combine water, essential oils or blends, and V6.
3. Pour liquids into a large bowl and whisk together until combined.

4. Use mixture to fill ice cube tray or candy mold about $\frac{3}{4}$ full.
5. Let sit overnight to dry in a room temperature area. When dry, pop tablets out and store in a glass jar.
6. When needed, put a tablet in the toilet bowl, hard to clean bottles, or a sink full of dishes to help clean and deodorize. Let tablet sit in bowl, bottle, or sink for 20-30 minutes to fizz and dissolved. Once dissolved, flush or rinse out.

Condensed Kitchen Surface Cleaner

- 1 teaspoon Tea Tree Essential Oil
- 1 teaspoon Lemon Essential Oil
- $\frac{1}{2}$ teaspoon Thyme Essential Oil
- $\frac{1}{4}$ teaspoon Orange Essential Oil

Add all ingredients to a dark glass bottle and shake well. This does sound like a lot, but it will suffice for about 13 batches of cleaning spray. Be sure to store away from heat and light.

When ready for use grab a glass spray bottle and add:

- $\frac{1}{2}$ Cup Vodka
- $\frac{1}{2}$ Cup Vinegar
- 20 Drops of your condensed kitchen surface cleaner blend.

Liquid Dish Soap

- 1 $\frac{3}{4}$ Cups boiling water
- 1 tablespoon Borax
- 1 tablespoon bar soap grated (like Fels-Naptha or Ivory)
- 1-2 teaspoons Lemon juice or vinegar
- 8 drops Orange Essential Oil
- 4 drops Lemon Essential Oil
- 4 drops Grapefruit Essential Oil
- 4 drops Lavender Essential Oil
- 2 drops Rosemary, Eucalyptus, or Tea Tree Essential Oil

In a heatproof non-reactive bowl (like glass, no plastic) mix the borax and grated soap. Pour the boiling water over the mix and whisk until it is all melted and combined. Leave it sit, whisking every once in a while, for a few hours. Once thickened add the lemon juice/vinegar and essential oils. Whisk to combine and pour into an old dish soap bottle or other container. Use as you would regular dish soap.

Wood Cleaner and Polish

- 1 cup Olive Oil
- 10 drops Orange Essential Oil

Blend well in a bottle. Test a small area for color fastness and durability. Use a soft cloth to gently polish the wood, rubbing with the grain.